



# Zoom Meeting Equipment Installation

A PROPOSAL FOR

## **Westchase Community Association**

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PREPARED BY JASON NELMS



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# About Us

Thank you for your interest in Music and Cinema, representing the highest quality products and services in the Tampa Bay area. We specialize in providing you with state of the art home theater products and installations which far exceed the industry norm. All services are in house and not performed by subcontractors. We operate under the standards of CEDIA (custom electronics design and installation association) and undergo continuing education to remain best in class. We are committed to maintaining an edge in this rapidly changing industry, and through our expertise, and years of training, you can be confident that you are receiving the highest quality standards and customer service from us. We welcome the opportunity to assist you in making all of the right decisions with your home systems, and are confident that the end result of our efforts will bring you much satisfaction for many years to come. It is our policy to fully qualify your needs and provide you with intelligent, accurate, and up to date information prior to recommending any of our state of the art products and services.

# Project Description

\*\*\* EMAIL BELOW FROM JASON TO ERIC ON 12/09/2024 \*\*\*

We can most certainly provide a true custom solution that is guaranteed to work well and be easy to use. This type of solution will require a control system, bunch of wiring, hardware, and will most likely be several thousand dollars. Understanding your basic needs, I have found the most cost-effective solution for what you have requested.

This is really simple.. My thoughts below to present to your HOA tomorrow.

Purchase this camera from Amazon. Watch the video in the description, this will give you an idea on how the camera would be wirelessly connected to the presenter's laptop. I am suggesting either this camera (below) or something similar.

[https://www.amazon.com/TONGVEO-Conference-Camera-3X-PTZ/dp/B0CSN445GY/ref=sr\\_1\\_5?crid=2W0LZ6WC2HQ9N&dib=eyJ2IjojMSJ9.yOdghkwxQ4v5M5AhTRfpBu1zhMyER5TJzvGkFomcDqfK17NGjgUh7YFLw\\_8i1i6Jlq\\_LQCMFRrncSN1VaPA\\_OeLGrT9mJyB97Tui6jRfu4ys2LZlzoDvLnF3emt5ofYjl2IA\\_1C7juG72rW7ocCJ9TBCBFshFhrEDnCDQBjuwPkNS7zO1PE2jqzRcgZJfEH0IVhUSWYPh7T\\_mNPqdjiShf2368\\_Oz0VSKu\\_17IKRo.PBKpTCKA0AUk-1MUz\\_5d\\_e4g8oAmvFyjDb-cmV\\_zb00&dib\\_tag=se&keywords=usb+camera+for+zoom+calls+wireless&qid=1733753585&sprefix=usb+camera+for+zoom+calls+wireles%2Caps%2C107&sr=8-5](https://www.amazon.com/TONGVEO-Conference-Camera-3X-PTZ/dp/B0CSN445GY/ref=sr_1_5?crid=2W0LZ6WC2HQ9N&dib=eyJ2IjojMSJ9.yOdghkwxQ4v5M5AhTRfpBu1zhMyER5TJzvGkFomcDqfK17NGjgUh7YFLw_8i1i6Jlq_LQCMFRrncSN1VaPA_OeLGrT9mJyB97Tui6jRfu4ys2LZlzoDvLnF3emt5ofYjl2IA_1C7juG72rW7ocCJ9TBCBFshFhrEDnCDQBjuwPkNS7zO1PE2jqzRcgZJfEH0IVhUSWYPh7T_mNPqdjiShf2368_Oz0VSKu_17IKRo.PBKpTCKA0AUk-1MUz_5d_e4g8oAmvFyjDb-cmV_zb00&dib_tag=se&keywords=usb+camera+for+zoom+calls+wireless&qid=1733753585&sprefix=usb+camera+for+zoom+calls+wireles%2Caps%2C107&sr=8-5)

The camera is basically a wireless webcam with a dongle that plugs into one's computer/laptop. I am normally hesitant with any wireless video transmission; however this is such a short distance it "should" be fine. It appears that the microphone is also wireless and could be placed anywhere in the room to optimize performance. This mic will most likely not pick up comments from homeowners not sitting in the horseshoe configuration.

HDMI cable to be ran from the laptop to the existing AV system. This will allow all audio from the meeting to be played through the in-ceiling speakers. The video could also be displayed on the projector if you'd like. The HDMI cable will be plugged into existing AV system and left coiling up inside or on top of rack. HDMI cable would lay on floor when connected to presenter's laptop.

Audio/Video recording of meetings can be stored locally on the computer running the meeting then transferred to your Google Drive or other cloud-based storage.

What we are accomplishing

- Audio/Video Conferencing to people not present at meeting
- Audio sent to in-ceiling speakers
- Video sent to projector
- Audio/Video recording







Things to consider and general "ballpark costs". Once you give me the approval of concept, I will put together in a formal proposal.


- Before ordering camera I will ensure that it can be ceiling mounted and image can be inverted.
- You or I order the camera from Amazon. \$360.00
- We set the camera and microphone up at our office to test and provide proof of concept. \$175.00 - \$350.00
- Labor and material to install camera power cabling. \$400.00
- Labor and material to provide and connect (to av system) 50' HDMI Cable \$225.00
- Labor and material to install camera and assist with initial setup. \$525.00

Overall, I would budget between 2-3k for this project. Please keep in mind, this is not a professional or commercial grade product and we will have limited support from the manufacturer for setup and for troubleshooting after setup.

# Areas & Items

## Equipment

Items	Sell Price	Qty	Total
<p><b>Note</b> Note <i>Wireless Camera and Microphone - Purchased on Amazon.</i></p>  <p><i>3X 5.8G WIRELESS 1080P 60FPS USB3.0 PTZ camera Bundle with Speakerphone offers Easier Video and Audio Solutions. TONGVEO wireless live streaming camera comes with a 5.8GHz USB receiver, for a 50ft transmission range allowing for flexibility in positioning. so you can expect clear, undistorted online working. The speakerphone provides 360° voice enhancement while effectively eliminating background noise, ensuring a professional and distraction-free business conference experience.</i></p>	\$414.00	x1	\$414.00
 <p><b>Ethereal MHY-LHDMER15</b> Ethereal MHY HDMI High Speed With Ethernet 15 Meters <i>HDMI cable from users PC to existing audio equipment.</i></p>	\$149.00	x1	\$149.00
 <p><b>Note</b> Note <i>Misc. cabling to provide power to camera.</i></p>	\$45.00	x1	\$45.00
 <p><b>Labor A/V Installation &amp; Programming</b> <i>Music and Cinema to order camera and microphone to test and provide proof on concept. This will be done at our office in Palm Harbor.</i></p>	\$175.00	x2	\$350.00
 <p><b>Labor A/V Installation &amp; Programming</b> <i>Installation labor to install, setup, and provide initial setup of camera and microphone with client.</i></p>	\$175.00	x5	\$875.00
 <p><b>Labor A/V Installation &amp; Programming</b> <i>Installation labor to install camera power cabling and integration of users PC to existing audio system.</i></p>	\$175.00	x5	\$875.00

Items	Sell Price	Qty	Total
 <b>Note</b> Note <i>** NOTE ** Proposal includes DIY (do it yourself) type products that are not professional or commercial grade products and we will have limited support from the manufacturer for setup and for troubleshooting after setup. Additional support required from Music and Cinema will be additional and invoiced at \$175.00/hr.</i>		x1	\$0.00

**Equipment Total : \$2,708.00**

## Financial Summary

Parts	\$608.00
<b>Total Parts</b>	<b>\$608.00</b>
<b>Total Labor</b>	<b>\$2,100.00</b>
<b>Subtotal</b>	<b>\$2,708.00</b>
<b>Sales Tax</b>	<b>\$189.56</b>

Parts: 7% Labor: 7%

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**Proposal Total                    \$2,897.56**

# Payment Schedule

## PAYMENT SCHEDULE

Payment 1	<b>Fixed Amount • \$350.00</b>	Due Upon Proposal Acceptance
Payment 2	<b>60% of Proposal Total • \$1,738.54</b>	Due Upon Proof of Concept Confirmed
Payment 3	<b>Outstanding Proposal Balance • \$809.02</b>	Due Upon Job Completion

## Project Terms

Music and Cinema has been certified by C.E.D.I.A. ( Custom Electronics Design and Installation Association) as a complete custom design, engineering, and installation group. Therefore we employ no sales people, only design engineers and highly trained and accredited installation personnel. All M&C designs and installations meet or exceed the standards and practices set forth by C.E.D.I.A. In choosing a C.E.D.I.A. member to design or install your system, you are ensuring that the highest quality standards and practices are being used to implement your system.

All labor is estimated to the best of our ability. Labor that is billed per manhour will be adjusted at the end of the project. Pre-existing conditions and unexpected circumstances will sometime account for additional labor hours.

All products sold by Music and Cinema include a full manufactures warranty. Manufactures warranties have certain limitations and all warranty cards should be filled out by client.

All sales are final and NO REFUNDS are allowed.

Please have all login credentials for streaming services and Wi-Fi available during first day of installation.

\*\*\* A convenience fee will be added to all credit card payments over \$2,500.00 \*\*\*